

ANNEXURE

# ANNUAL GENERAL MEETING

OF SHAREHOLDERS 2018

Sunland Group

# Portfolio Details

# Portfolio by Geographic Region

TOTAL DEVELOPMENT PORTFOLIO BY GEOGRAPHIC REGION (AS AT 22 OCTOBER 2018)

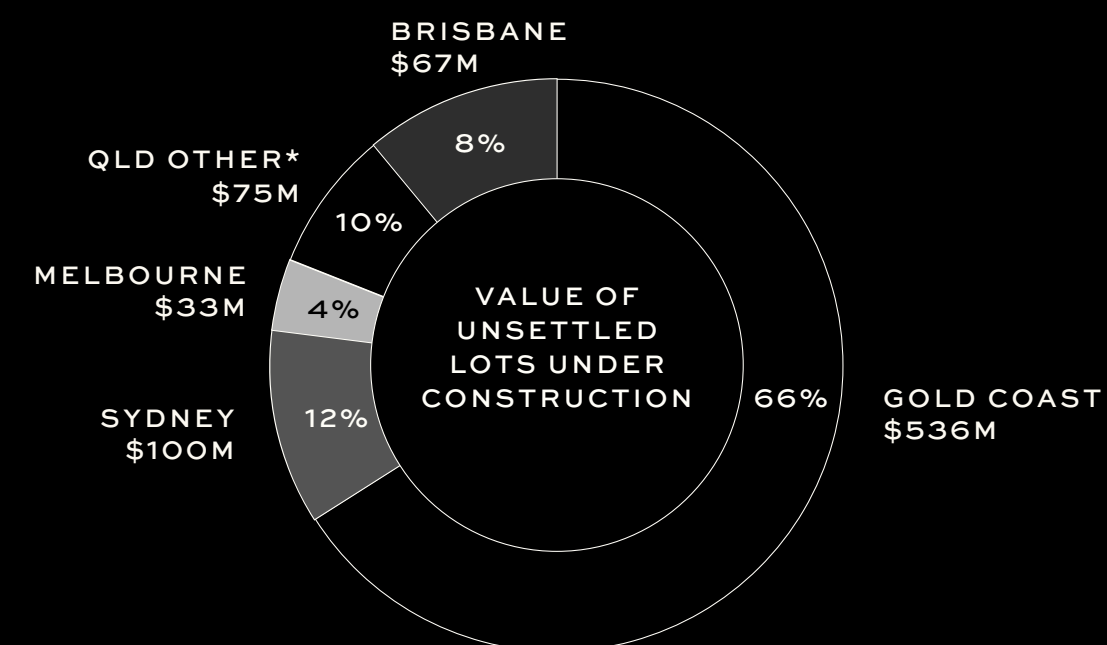
	TO BE RELEASED		UNDER CONSTRUCTION		TOTAL DEVELOPMENT PORTFOLIO	
	#	\$M	#	\$M	#	\$M
BRISBANE	353	399	102	67	455	<b>466</b>
GOLD COAST	1,918	1,337	602	536	2,520	<b>1,873</b>
SYDNEY	384	357	79	100	463	<b>456</b>
MELBOURNE	185	97	63	33	248	<b>130</b>
QUEENSLAND OTHER*	430	75	448	75	878	<b>151</b>
<b>SUB-TOTAL</b>	<b>3,270</b>	<b>2,265</b>	<b>1,294</b>	<b>811</b>	<b>4,564</b>	<b>3.076</b>

\* TOWNSVILLE AND SUNSHINE COAST

# Operational Review

## PROJECTS UNDER CONSTRUCTION (AS AT 22 OCTOBER 2018)

	UNSETTLED LOTS		CONTRACTED LOTS		% CONTRACTED LOTS	
	#	\$M	#	\$M	#	\$M
BRISBANE	102	67	24	24	24%	37%
GOLD COAST	602	536	147	137	24%	26%
SYDNEY	79	100	78	98	99%	99%
MELBOURNE	63	33	63	33	100%	100%
QUEENSLAND - OTHER*	448	75	2	-	0%	0%
<b>SUB-TOTAL</b>	<b>1,294</b>	<b>811</b>	<b>314</b>	<b>293</b>	<b>24%</b>	<b>36%</b>



\* TOWNSVILLE AND SUNSHINE COAST

# Under Construction

	YIELD		SETTLED LOTS		UNSETTLED LOTS		CONTRACTED LOTS		UNSOLD LOTS	
	(#)	(\$M)	(#)	(\$M)	(#)	(\$M)	(#)	(\$M)	(#)	(\$M)
<b>MULTI-STOREY</b>										
MARINA CONCOURSE, QLD	110	88	38	29	72	59	34	27	38	32
272 HEDGES AVENUE, QLD	96	245	-	-	96	245	34	71	62	174
MAGNOLI APARTMENTS, QLD	210	153	-	-	210	153	15	11	195	142
<b>SUB-TOTAL</b>	<b>416</b>	<b>486</b>	<b>38</b>	<b>29</b>	<b>378</b>	<b>457</b>	<b>83</b>	<b>108</b>	<b>295</b>	<b>349</b>
<b>HOUSING</b>										
THE HEIGHTS RESIDENCES, QLD	60	27	55	25	5	2	3	1	2	1
ARBOUR RESIDENCES, QLD	113	48	8	4	105	45	14	6	91	39
SHEA RESIDENCES, QLD	28	49	17	30	11	19	10	17	1	2
THE GARDENS, VIC	176	89	113	56	63	33	63	33	-	-
18 MACPHERSON STREET, NSW	79	100	-	-	79	100	78	98	1	1
PAVILIONS, QLD	60	28	55	26	5	2	-	-	5	2
THE LAKES RESIDENCES, QLD	67	62	61	55	6	7	6	7	-	-
THE HILLS RESIDENCES, QLD	91	48	-	-	91	48	14	7	77	41
<b>SUB-TOTAL</b>	<b>674</b>	<b>450</b>	<b>309</b>	<b>196</b>	<b>365</b>	<b>255</b>	<b>188</b>	<b>170</b>	<b>177</b>	<b>85</b>
<b>URBAN</b>										
BAYSIDE, QLD	624	105	181	32	443	74	2	-	441	73
ROYAL PINES - ONE TREE HILL, QLD	29	31	23	26	6	5	6	5	-	-
THE HEIGHTS, QLD	377	96	275	75	102	21	35	9	67	15
<b>SUB-TOTAL</b>	<b>1,030</b>	<b>232</b>	<b>479</b>	<b>133</b>	<b>551</b>	<b>99</b>	<b>43</b>	<b>15</b>	<b>508</b>	<b>88</b>
<b>TOTAL PROJECTS UNDER CONSTRUCTION</b>	<b>2,120</b>	<b>1,169</b>	<b>826</b>	<b>358</b>	<b>1,294</b>	<b>811</b>	<b>314</b>	<b>293</b>	<b>980</b>	<b>522</b>

AS AT 22 OCTOBER 2018

# Portfolio to be Released

	YIELD		SETTLED LOTS		UNSETTLED LOTS		CONTRACTED LOTS		UNSOLD LOTS	
	(#)	(M)	(#)	(M)	(#)	(M)	(#)	(M)	(#)	(M)
<b>MULTI-STOREY</b>										
GRACE ON CORONATION, QLD *	229	301			229	301			229	301
INGLESIDE, NSW	72	61			72	61			72	61
ONE MARINE PARADE, QLD	81	86			81	86			81	86
THE LAKES, QLD	1,128	839			1,128	839			1,128	839
GREENMOUNT RESIDENCES, QLD	189	250			189	250			189	250
<b>SUB-TOTAL</b>	<b>1,699</b>	<b>1,536</b>			<b>1,699</b>	<b>1,536</b>			<b>1,699</b>	<b>1,536</b>
<b>HOUSING</b>										
INGLESIDE, NSW	99	119			99	119			99	119
CHAPEL HILL, QLD	33	32			33	32			33	32
HYDE PARK RESIDENCES, QLD	91	66			91	66			91	66
MONTAINE RESIDENCES, NSW	142	90			142	90			142	90
MONA VALE, NSW	71	87			71	87			71	87
CARRUM DOWNS, VIC	185	97			185	97			185	97
THE HEIGHTS, QLD	158	70			158	70			158	70
<b>SUB-TOTAL</b>	<b>779</b>	<b>561</b>			<b>779</b>	<b>561</b>			<b>779</b>	<b>561</b>
<b>URBAN</b>										
BUSHLAND BEACH, QLD	430	75			430	75			430	75
THE HEIGHTS, QLD	362	92			362	92			362	92
<b>SUB-TOTAL</b>	<b>792</b>	<b>167</b>			<b>792</b>	<b>167</b>			<b>792</b>	<b>167</b>
<b>TOTAL PORTFOLIO TO BE RELEASED</b>	<b>3,270</b>	<b>2,265</b>			<b>3,270</b>	<b>2,265</b>			<b>3,270</b>	<b>2,265</b>
<b>FUTURE PROJECTS</b>										
MARINER'S COVE, QLD	439	493			439	493			439	493
<b>TOTAL FUTURE PROJECTS</b>	<b>439</b>	<b>493</b>			<b>439</b>	<b>493</b>			<b>439</b>	<b>493</b>

AS AT 22 OCTOBER 2018

# Project Settlement Timeline

## PORTFOLIO UNDER CONSTRUCTION

FY19

FY20

FY21

FY22 & BEYOND

### MULTI-STOREY

272 HEDGES AVENUE, QLD

MARINA CONCOURSE, QLD

MAGNOLI APARTMENTS, QLD

### HOUSING

THE GARDENS, VIC

PAVILIONS, QLD

THE LAKES RESIDENCES, QLD

SHEA RESIDENCES, QLD

THE HEIGHTS RESIDENCES, QLD

18 MACPHERSON STREET, NSW

THE HILLS RESIDENCES, QLD

### URBAN

THE HEIGHTS, QLD

BAYSIDE, QLD

ONE TREE HILL, QLD

*NB: ANTICIPATED TIMING OF SETTLEMENTS SUBJECT TO DELIVERY PROGRAMS AND APPROPRIATE APPROVALS*

# Project Settlement Timeline

## PORTFOLIO TO BE RELEASED

FY19

FY20

FY21

FY22 & BEYOND

### MULTI-STOREY

MARINER'S COVE, QLD

GRACE ON CORONATION, QLD

ONE MARINE PARADE, QLD

GREENMOUNT RESIDENCES, QLD

THE LANES RESIDENCES, QLD

THE LAKES - FUTURE MIDRISE, QLD

INGLESIDE - ELENORA, NSW

### HOUSING

INGLESIDE - ELANORA, NSW

INGLESIDE - MONA VALE, NSW

THE HILLS RESIDENCES, QLD

ARBOUR RESIDENCES, QLD

MONTAINE RESIDENCES, NSW

THE HEIGHTS - FUTURE HOUSING, QLD

THE TERRACES - STAGE 14, QLD

HYDE PARK RESIDENCES, QLD

KIRKDALE RESIDENCES, QLD

CARRUM DOWNS, VIC

### URBAN

THE HEIGHTS, QLD

BAYSIDE, QLD

NB: ANTICIPATED TIMING OF SETTLEMENTS SUBJECT TO DELIVERY PROGRAMS AND APPROPRIATE APPROVALS



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